

WADE WILLIAMS

— Counsel —

Wade Williams has in-depth experience representing buyers, sellers, lenders, borrowers, landlords, tenants and developers in a wide range of real estate transactions, including construction and permanent lending; workouts and foreclosures; retail, multi-family, office and mixed-use development; single-asset and portfolio acquisitions and dispositions; office, ground and special purpose leasing; and sports franchise real estate matters. The breadth of Wade's experiences enables him to tailor his approach to the client's specific needs and expectations toward getting the deal closed or achieving the desired result. Wade also has significant experience representing wind and solar energy developers, and he has the resources and knowledge to represent and counsel renewable energy companies and work with their team of development professionals in all areas of project development.

Wade began his legal career in 1999 with a large regional law firm where he developed a broad real estate practice. He has also served as in-house counsel to a large, NYSE-listed, Houston-based REIT with assets primarily in retail shopping centers and industrial properties, as well as in-house project real estate counsel to a Houston-based wind energy company with projects operating or in construction or development in more than a dozen states.

REPRESENTATIVE MATTERS

- Represented industrial services technology company, as tenant, in ground lease with landlord and its construction affiliate with consideration consisting of tenant equity upon achievement of construction-related milestones
- Represented wind energy development company in leasing and eventual disposition of portfolio of development-stage projects located in Texas, New Mexico, Oklahoma, Kansas, Montana, Iowa, South Dakota, New York, Pennsylvania and Utah
- Represented national insurance company in real estate-secured lending, including \$120,000,000 loan secured by five hotel properties
- Ongoing representation of landlord in leasing of retail centers to national and regional tenants
- Represented midstream oil and gas company in the purchase and financing of multi-million dollar acquisition of fueling facilities in Louisiana
- Ongoing representation of national REIT in acquisitions and dispositions of shopping centers in numerous states

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EXPERTISE

Landlord and tenant representation in ground, industrial, retail, and office leasing

Negotiation of purchase and sale agreements for raw and improved commercial property

Real property due diligence, including title and survey review

Lender and borrower representation of real-estate-secured financing

Project development and structuring of transactions

EDUCATION

- J.D., *honors*, The University of Texas at Austin, 1999
- M.A., English, The University of Texas at Austin, 1993
- B.A., *high honors*, English, The University of Texas at Austin, 1989

PROFESSIONAL MEMBERSHIPS & ASSOCIATIONS

- Texas Bar Association
- Real Estate, Probate and Trust Section of State Bar of Texas
- Oil and Gas Section of State Bar of Texas